Advisen Online Platform
Version 10.0
Release Notes

September 2014

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What's New and Improved

Advisen 10.0 includes the introduction of Loss Benchmarking, which enables the comparison of a company's losses against its peers. Highlights of what is new and improved in v. 10 include:
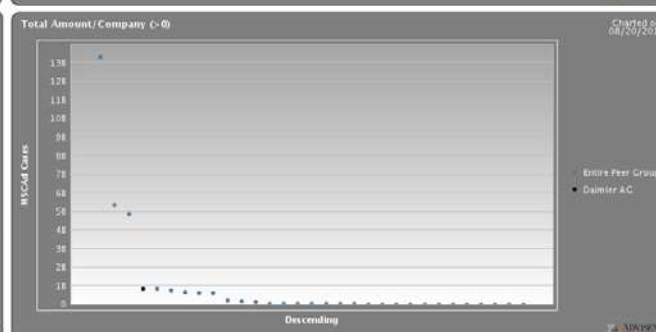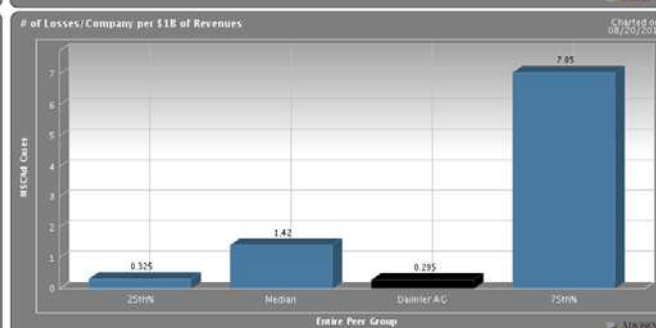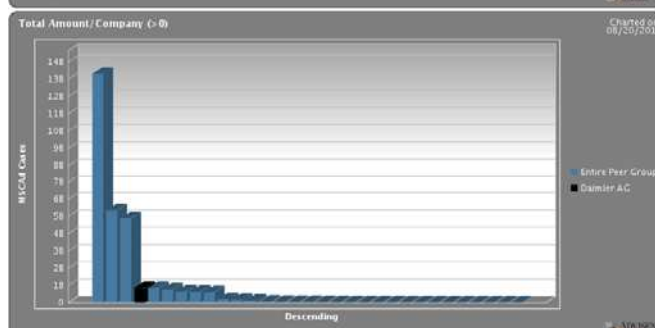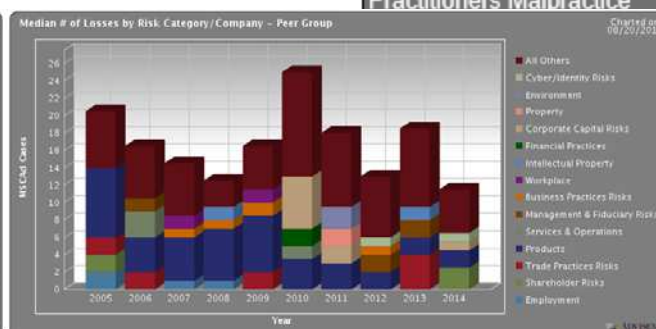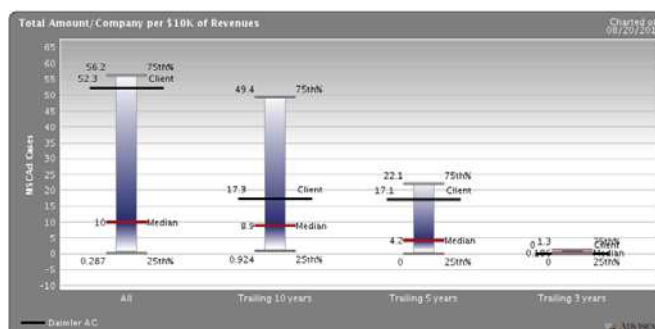
- **NEW! Loss Benchmarking**: Benchmark Analysis for Large Losses (MSCAd) and Frequency Losses (Federal Dockets)
- Filter selections for Large Losses (MSCAd) Composition Analysis
- Consumer Price Index comparative ratio and other enhancements in ADVx
- Employee and Revenue Percent Growth financial search criteria in Prospecting

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Loss Benchmarking: Benchmark Analysis for Large Losses (MSCAd)

Loss Benchmarking is now available for those with a Client Insight Expert, Insured Insight Expert, or Risk Insight license.

- Benchmark Analysis for Large Losses (MSCAd) is a new menu option under the Loss Insight menu
- Ability to compare losses between selected company and its peer group
- Additional charting options to calculate based on company hierarchy or by individual company data.
- New analytic charts that are available for selection – candlestick, stacked bar, line, and scattered charts.

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Loss Benchmarking: Benchmark Analysis for Frequency Losses (Federal Dockets)

- This is a new menu option accessible under the Loss Insight menu that provides access to Advisen's Federal Dockets database of frequency losses.

- Frequency Losses data are mapped with Coverage and Line of Business

- Frequency losses (federal dockets) can be compared between selected company's hierarchy and its peer companies

- Advanced charting options and flexible functionalities that will give clients a more robust data analysis

- Charts are in 2D view with bright color scheme and crisp appearance

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Median % of Losses by Category/Company – Peer Group

Charted on 08/21/2014

20.879
15.385
13.187
4.396
4.396
6.593
6.593
6.593

■ Personal Injury ■ Civil Rights ■ Other Statutes ■ Contract ■ Labor ■ Prisoner P
■ Bankruptcy ■ Other ■ All Others

Median % of Losses by Category/Company – Tate & Lyle PLC

Charted on 08/21/2014

1.333
1.333
1.333
2.667
6.667
13.333
16
57.333

■ Other Statutes ■ Civil Rights ■ Contract ■ Personal Injury ■ Prisoner Petitions ■ Forfeiture/Penalty ■ Labor
■ Property Rights

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# of Losses/Company per $1B of Revenue

16.6	Client	16.6	Client
13.7	75th%	13.7	75th%
4.4	Median	4.4	Median
0.957	25th%	0.957	25th%

All   Trailing 10 years

— Tate & Lyle PLC

# of Losses/Company per $1B of Revenue

Charted on 08/21/2014

0.957   4.36   16.62   13.66

25th %   Median   Tate & Lyle PLC   75th %

Entire Peer Group

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# of Losses/Company

Descending

■ Entire Peer Group
■ Tate & Lyle PLC

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Filter selections for Large Losses (MSCAd) Composition Analysis

- Additional Characteristics filters
- Additional Location filters
- Additional Industry filter
- Improved display and applied new calculation for the default charts – Pie and Bar Charts

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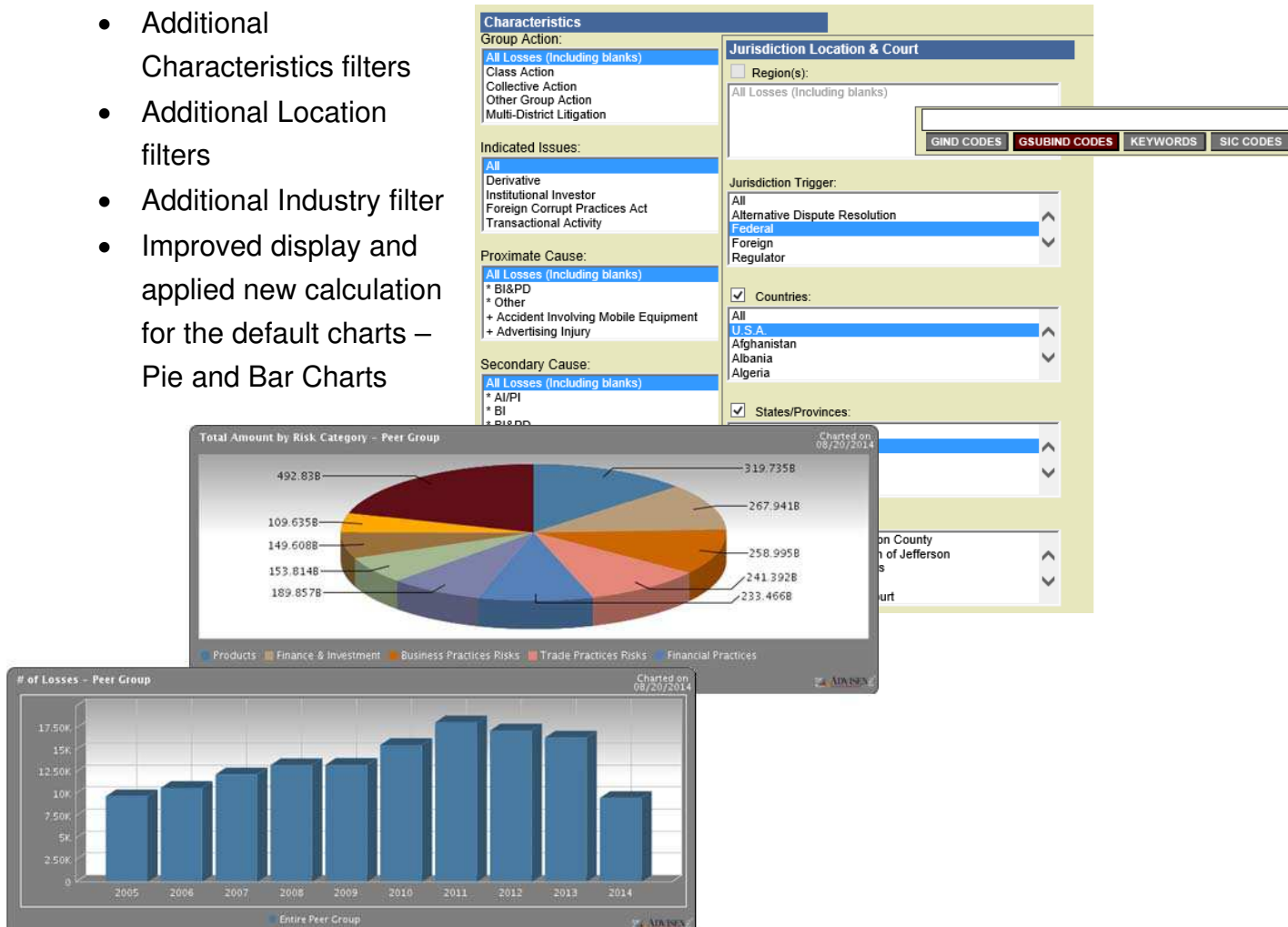
ADVx Enhancements and Addition of CPI Index

- New Consumer Price Index comparative ratio that can be included in ADVx charts
- Users can now select multiple comparative ratios to chart
- ADVx charting options now include Monthly, Quarterly, and Yearly frequency

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Employee and Revenue Percent Growth Financial Search Criteria in Prospecting

- Additional search criteria that will filter results by company's % Growth in its Employees and Revenue
- There are available % Growth ranges and custom range selection for user's preference
- % Growth search criteria can also be limited within 3 years or 5 years period.

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