

# Factors to Consider When Selecting a RMIS

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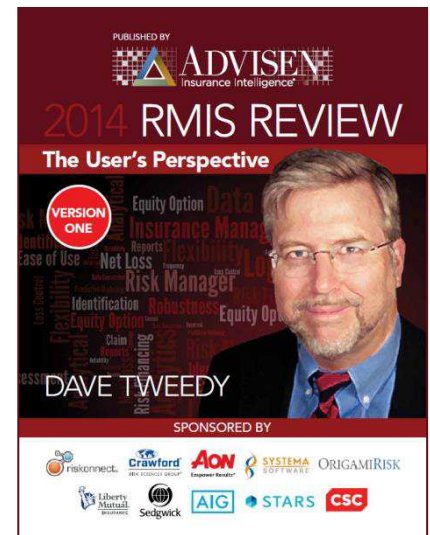
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# Factors to Consider When Selecting a RMIS

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# Today's Moderator



**David Bradford-** President,  
Research & Editorial Group, Advisen  
Ltd.

# Today's Panelists



**Earne Bentley**

Director Sales  
Origami Risk



**Bashar Jaafari**

Director of Risk Management Support Services  
Catholic Health Initiatives



**Dave Tweedy**

Director of Risk Management Information Systems  
Bickmore

# Today's Panelists



Earne Bentley has spent a decade solving the risk management software needs of the world's leading private, public and government organizations. Earne began his RMIS career focused on reducing his clients' cost of risk through software implementation and long-term use. Utilizing Risk Management Information Software, Earne has contributed to the bottom line of many companies through process redesign and innovative methods to streamline claims and risk management practices, most specifically within the Healthcare industry. With Origami Risk, Earne is responsible for business development--where he assists prospective clients in comprehensive needs analyses--and for developing strategic alliances with other companies within the Risk Management industry. Prior to joining Origami Risk, Earne was Vice President of Systems Implementation with Emerson Software Solutions and Account Manager with Marsh's CS STARS.

# Today's Panelists



Bashar Jaafari is an information technology leader with 21 years of progressive leadership experience. Bashar has developed this experience supporting various industries and industry leaders including Sprint, Bloomberg - Bureau of National Affairs, and Catholic Health Initiatives. He has managed systems in the areas of customer and call center support, pricing and catalogue management, service provisioning, claims management, risk management, and accounts payable. In support of Catholic health Initiative's quality and safety strategies, Bashar has lead a number of initiatives including design and implementation of an incident reporting system deployed to 80 facilities and utilized by over 80K users; business process reengineering of claims handling processes; vendor evaluation, selection, and migration to selected vendor platform; and physician underwriting process sand system implementation. Bashar holds an MBA degree in Business Computer Information Systems from the University of North Texas.



# Today's Panelists



David Tweedy brings over thirty years of risk technology and claims management experience to Bickmore's Risk Information Solutions Department. He provides both private and public sector clients with risk information technology strategies creating premium solutions in this ever changing and growing area of risk management. As a leading expert in RMIS and claims management he has worked with a variety of organizations, from large corporations to public entities in assessing and redesigning insurer, TPA and independent based systems and improve their efficiency from technical, data quality and functional perspectives.

David is an internationally recognized expert in the RMIS and claims management arena, having served in senior consultative roles for Marsh Risk Consulting, IBM Global Services, Deloitte & Touche, and Betterley Risk Consultants. He has over thirty years of experience as a risk management consultant.

## Question: How do you know it's time to change your RMIS?



**David Bradford**  
President  
Research & Editorial Group, Advisen Ltd.



**Earne Bentley**  
Director Sales  
Origami Risk



**Bashar Jaafari**  
Director of Risk  
Management Support  
Services  
Catholic Health Initiatives



**Dave Tweedy**  
Director of Risk  
Management  
Information Systems  
Bickmore

## Question: What is the selection criteria and process for a RMIS change?



**David Bradford**  
President  
Research & Editorial Group, Advisen Ltd.



**Earne Bentley**  
Director Sales  
Origami Risk



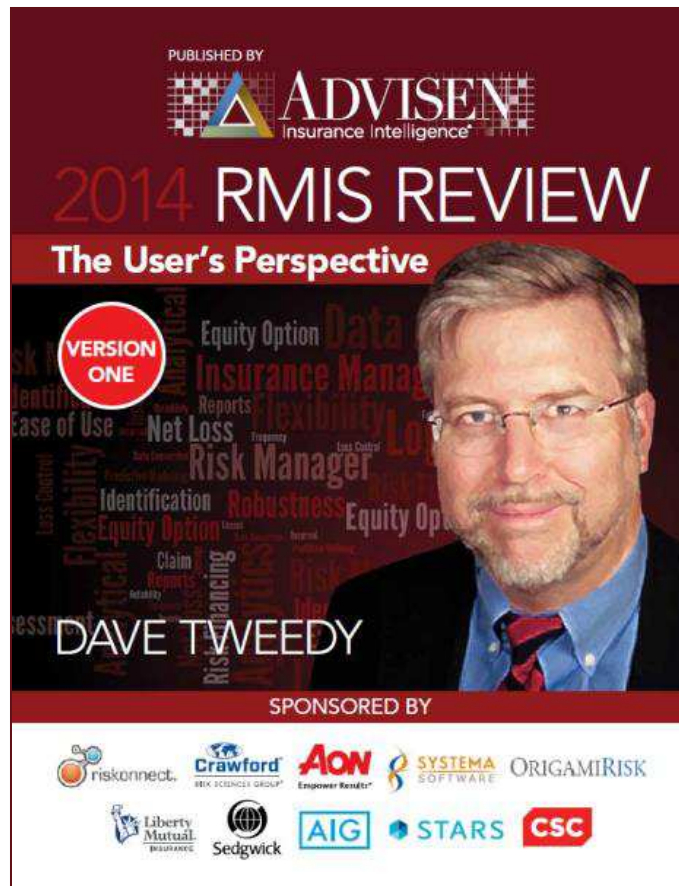
**Bashar Jaafari**  
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**Dave Tweedy**  
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# 2014 RMIS Review – The User’s Perspective

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## Question: In your experience, is such a highly-detailed process typical when selecting a RMIS and why?



**David Bradford**  
President  
Research & Editorial Group, Advisen Ltd.



**Earne Bentley**  
Director Sales  
Origami Risk



**Bashar Jaafari**  
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Catholic Health Initiatives



**Dave Tweedy**  
Director of Risk  
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Bickmore

## Question: How should the decision-making team be structured when selecting a RMIS?



**David Bradford**  
President  
Research & Editorial Group, Advisen Ltd.



**Earne Bentley**  
Director Sales  
Origami Risk



**Bashar Jaafari**  
Director of Risk  
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**Dave Tweedy**  
Director of Risk  
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## Question: Where do things go wrong when selecting a RMIS?



**David Bradford**  
President  
Research & Editorial Group, Advisen Ltd.



**Earne Bentley**  
Director Sales  
Origami Risk



**Bashar Jaafari**  
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**Dave Tweedy**  
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## Question: What is the lifespan of a RMIS?



**David Bradford**  
President  
Research & Editorial Group, Advisen Ltd.



**Earne Bentley**  
Director Sales  
Origami Risk



**Bashar Jaafari**  
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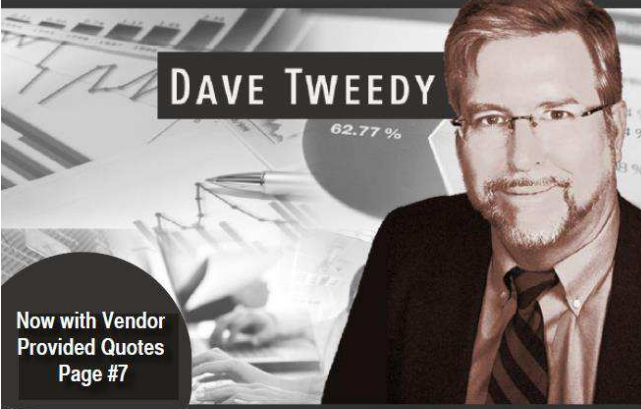


**Dave Tweedy**  
Director of Risk  
Management  
Information Systems  
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## Question: What are the things you learned in the RMIS implementation process?



**David Bradford**  
President  
Research & Editorial Group, Advisen Ltd.



**Earne Bentley**  
Director Sales  
Origami Risk



**Bashar Jaafari**  
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**Dave Tweedy**  
Director of Risk  
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## Question: How does the risk manager make the case for such a major expenditure?



**David Bradford**  
President  
Research & Editorial Group, Advisen Ltd.



**Earne Bentley**  
Director Sales  
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**Bashar Jaafari**  
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**Dave Tweedy**  
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## Question: What are the capabilities you viewed as crucial in a RMIS?



**David Bradford**  
President  
Research & Editorial Group, Advisen Ltd.



**Earne Bentley**  
Director Sales  
Origami Risk



**Bashar Jaafari**  
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**Dave Tweedy**  
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Bickmore

## Question: What are the differentiating factors beyond the system capabilities?



**David Bradford**  
President  
Research & Editorial Group, Advisen Ltd.



**Earne Bentley**  
Director Sales  
Origami Risk



**Bashar Jaafari**  
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**Dave Tweedy**  
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Management  
Information Systems  
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## Question: Are brokers often involved in RMIS decisions?



**David Bradford**  
President  
Research & Editorial Group, Advisen Ltd.



**Earne Bentley**  
Director Sales  
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Services  
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**Dave Tweedy**  
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## Question: How would you summarize the most important take-aways from our discussion?



**David Bradford**  
President  
Research & Editorial Group, Advisen Ltd.



**Earne Bentley**  
Director Sales  
Origami Risk



**Bashar Jaafari**  
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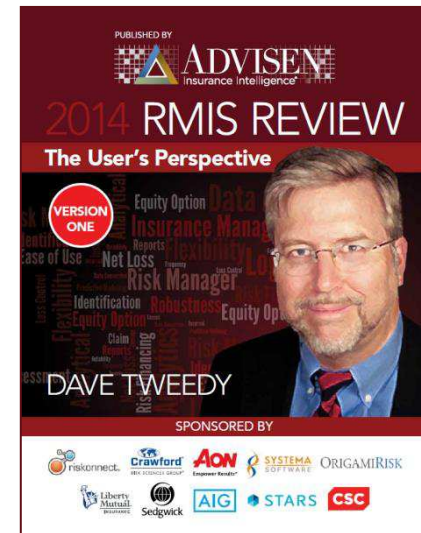
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Advisen Ltd.

1430 Broadway

8<sup>th</sup> Floor

New York, NY 10018

<http://corner.advisen.com/>

Phone: +1.212.897.4800

[advisenevents@advisen.com](mailto:advisenevents@advisen.com)