



Evaluating Cyber Risk: What Factors Do Experts Consider Critical?

Wednesday, July 19th at 11AM EDT

How is the insurance marketplace quantifying cyber risk? What are the trends from Q2 of 2017?

Evaluating Cyber Risk: What Factors Do Experts Consider Critical?

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Today's Moderator



Erin Ayers

Editor,
Cyber Front Page News
Advisen

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Today's panelists



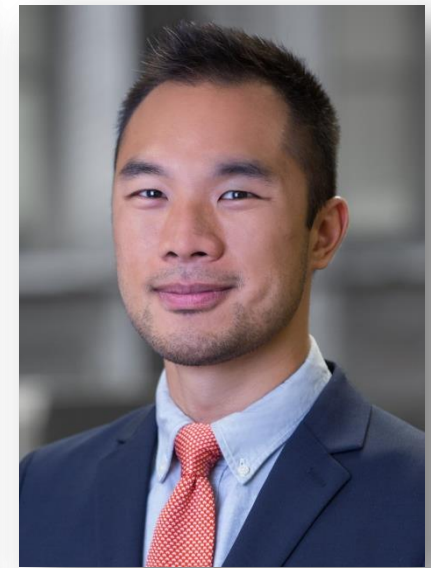
Steven H. Anderson
Vice President, Product
Executive – Privacy and
Network Security
QBE



Tyler O'Connor
Broker
CRC Insurance
Services, Inc.

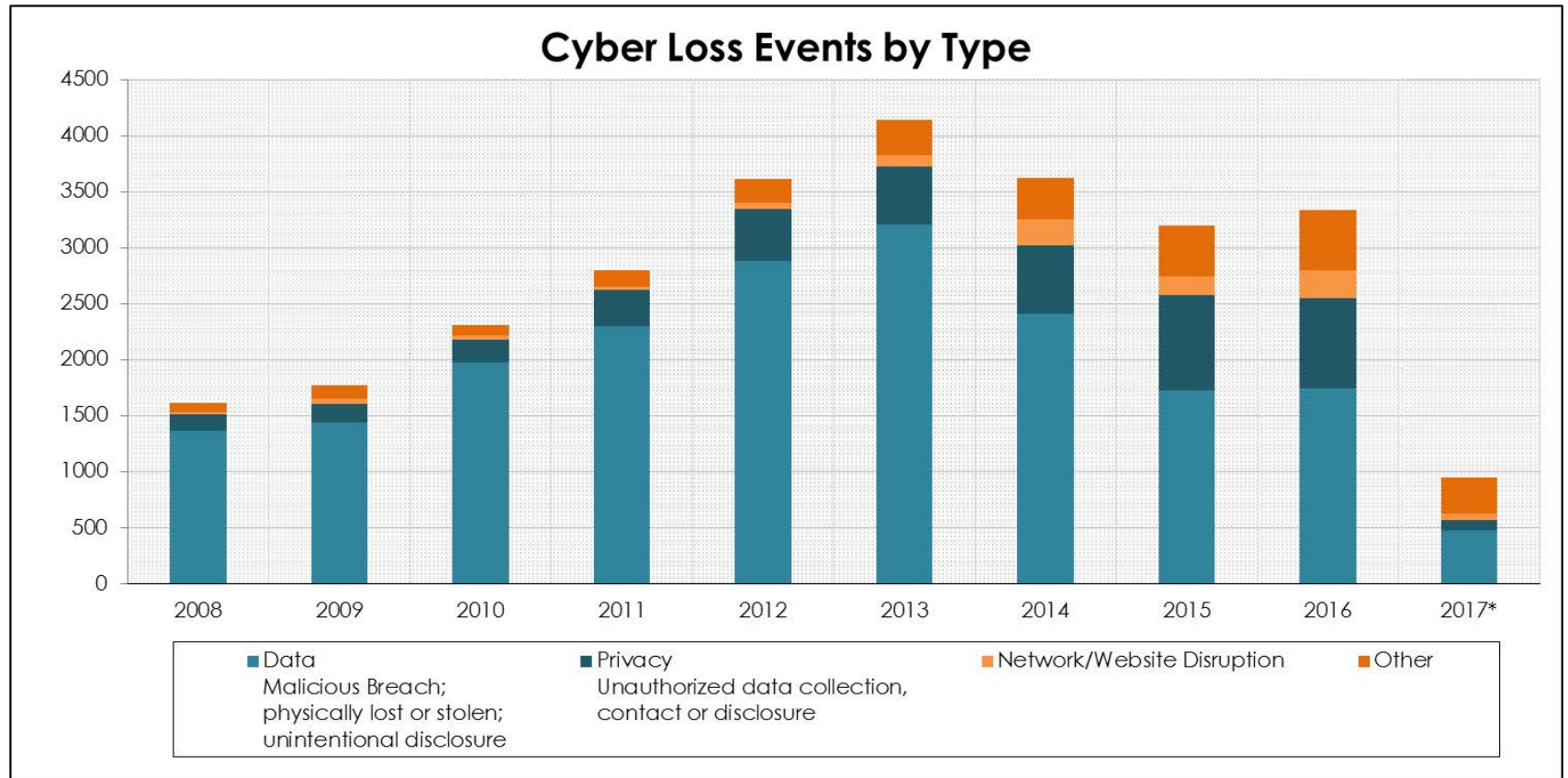


Neeraj Sahni
SVP, FINEX Cyber/Tech
E&O
Willis Towers Watson

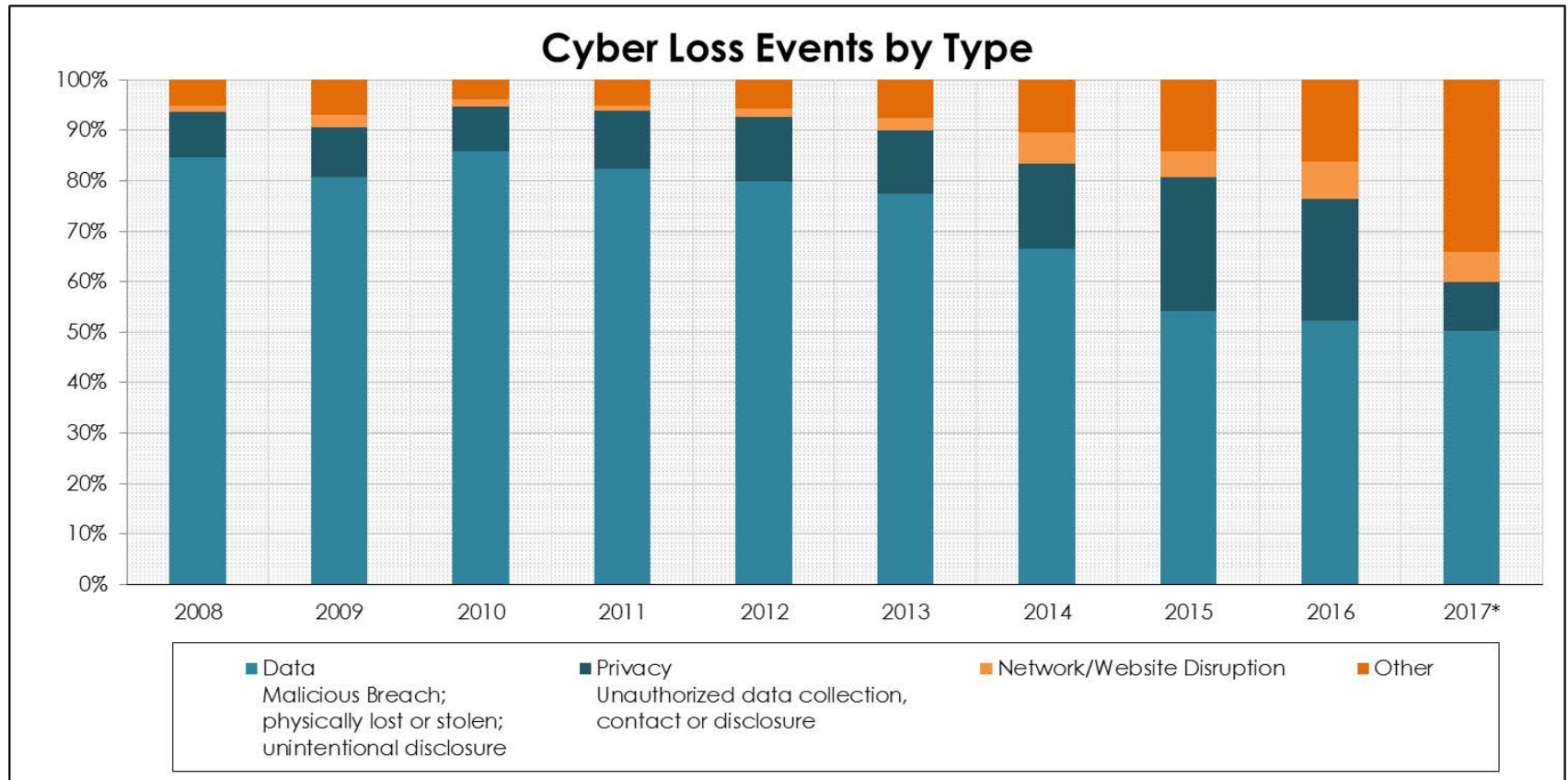


Aloysius Tan
Product Manager,
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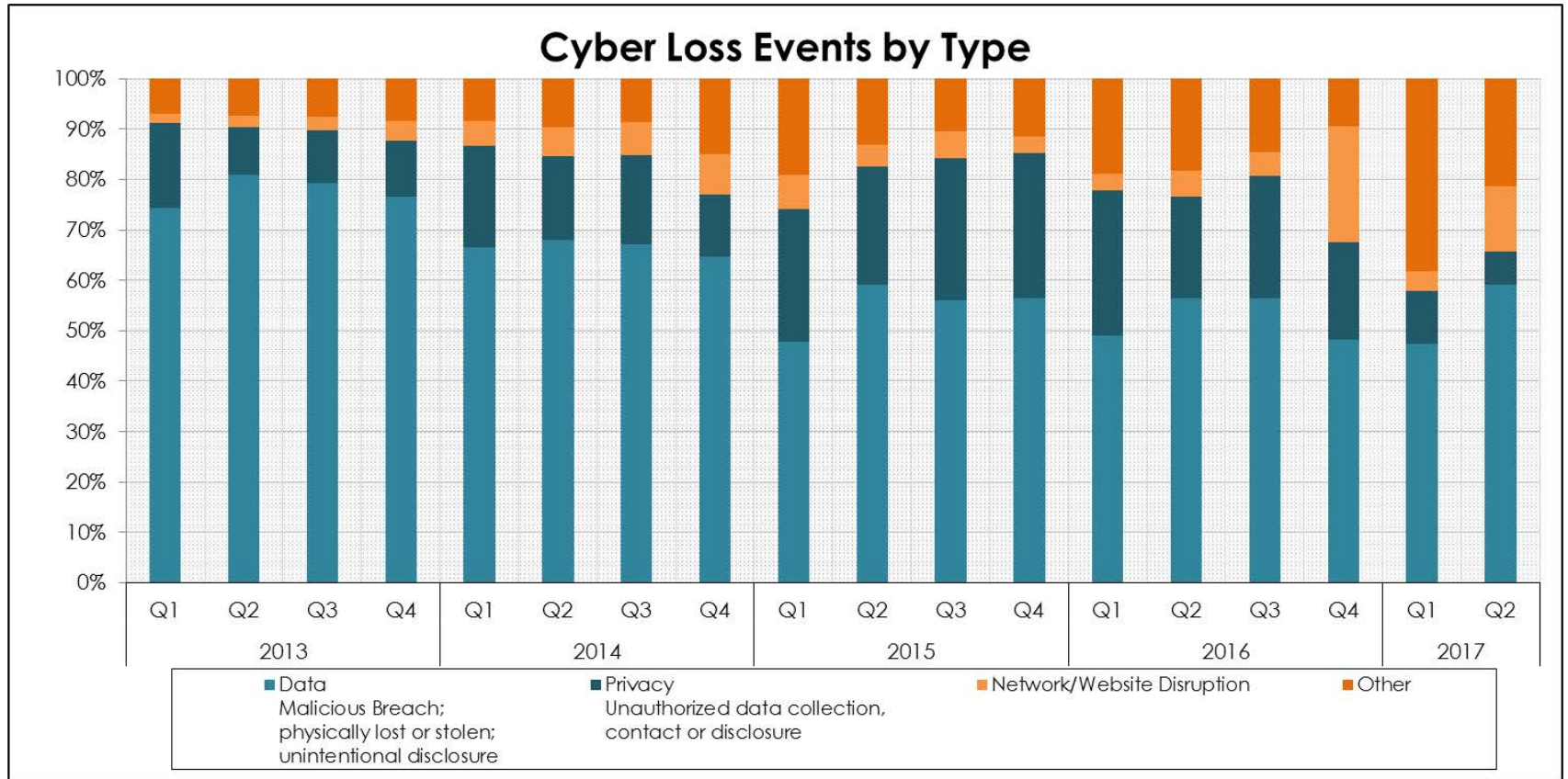
Rising Risks of Cyber Loss Events



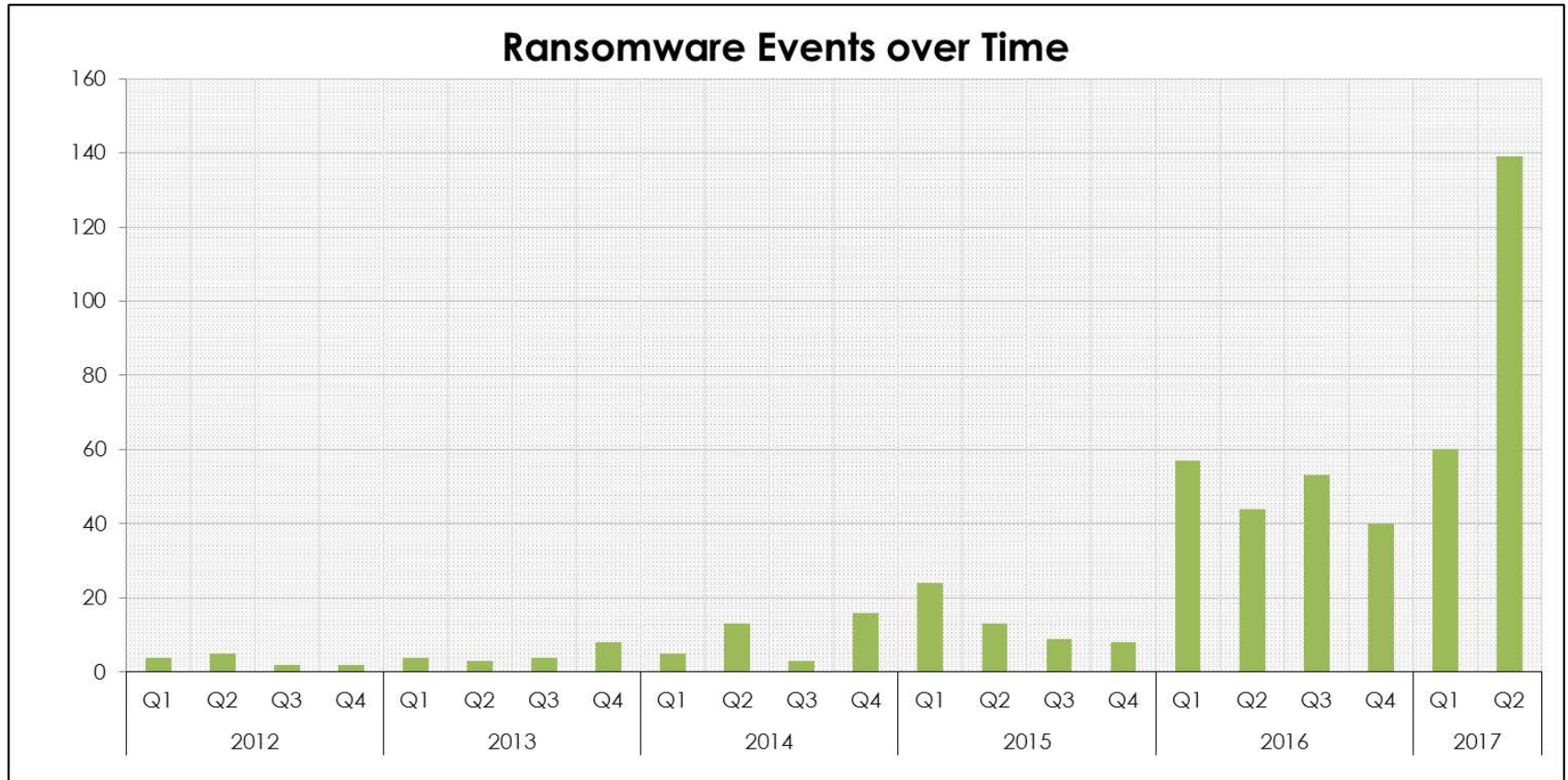
Rising Risks of Cyber Loss Events



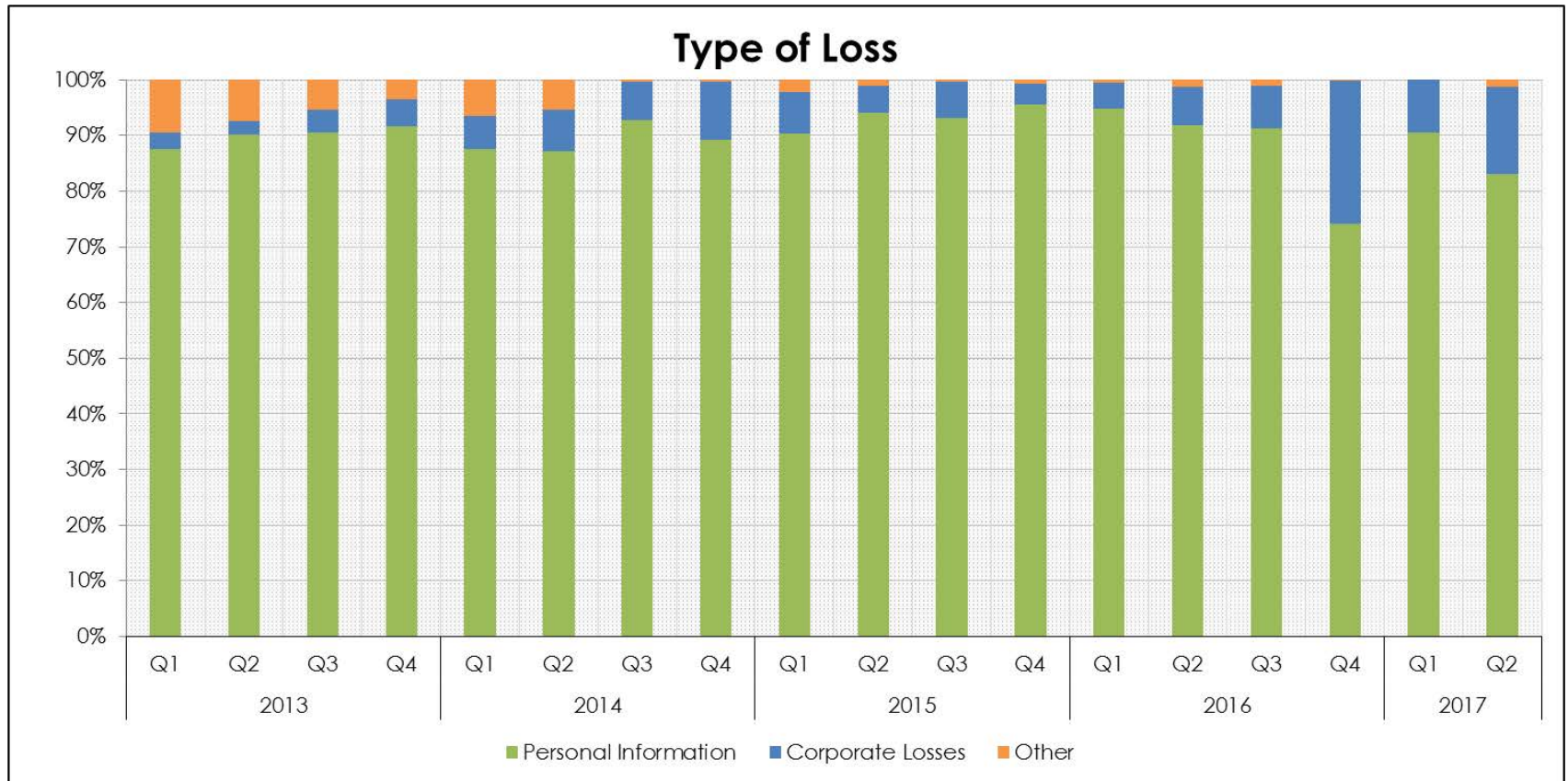
Rising Risks of Cyber Loss Events



Ransomware/Cyber Extortion

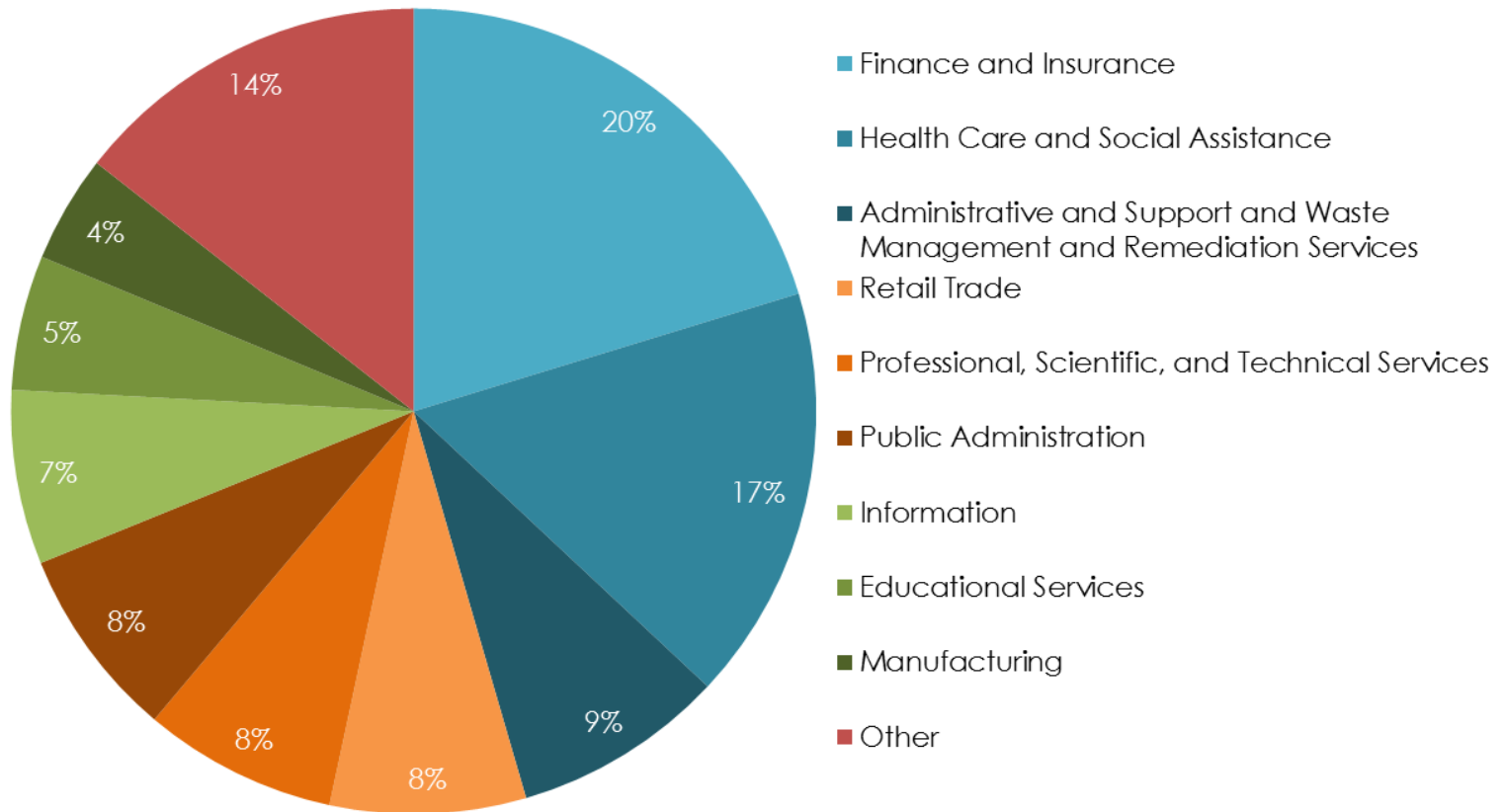


Business Interruption

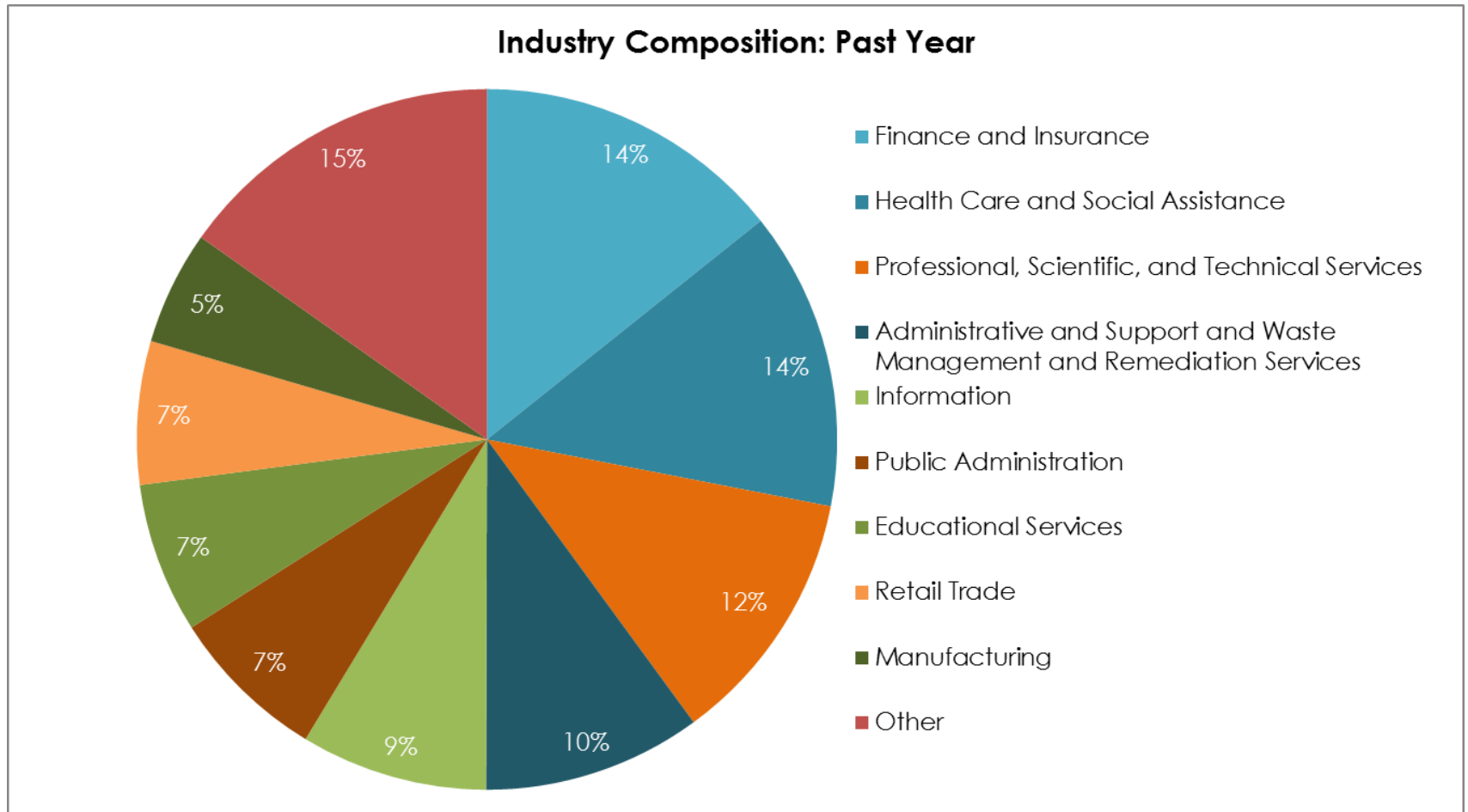


Industry Composition

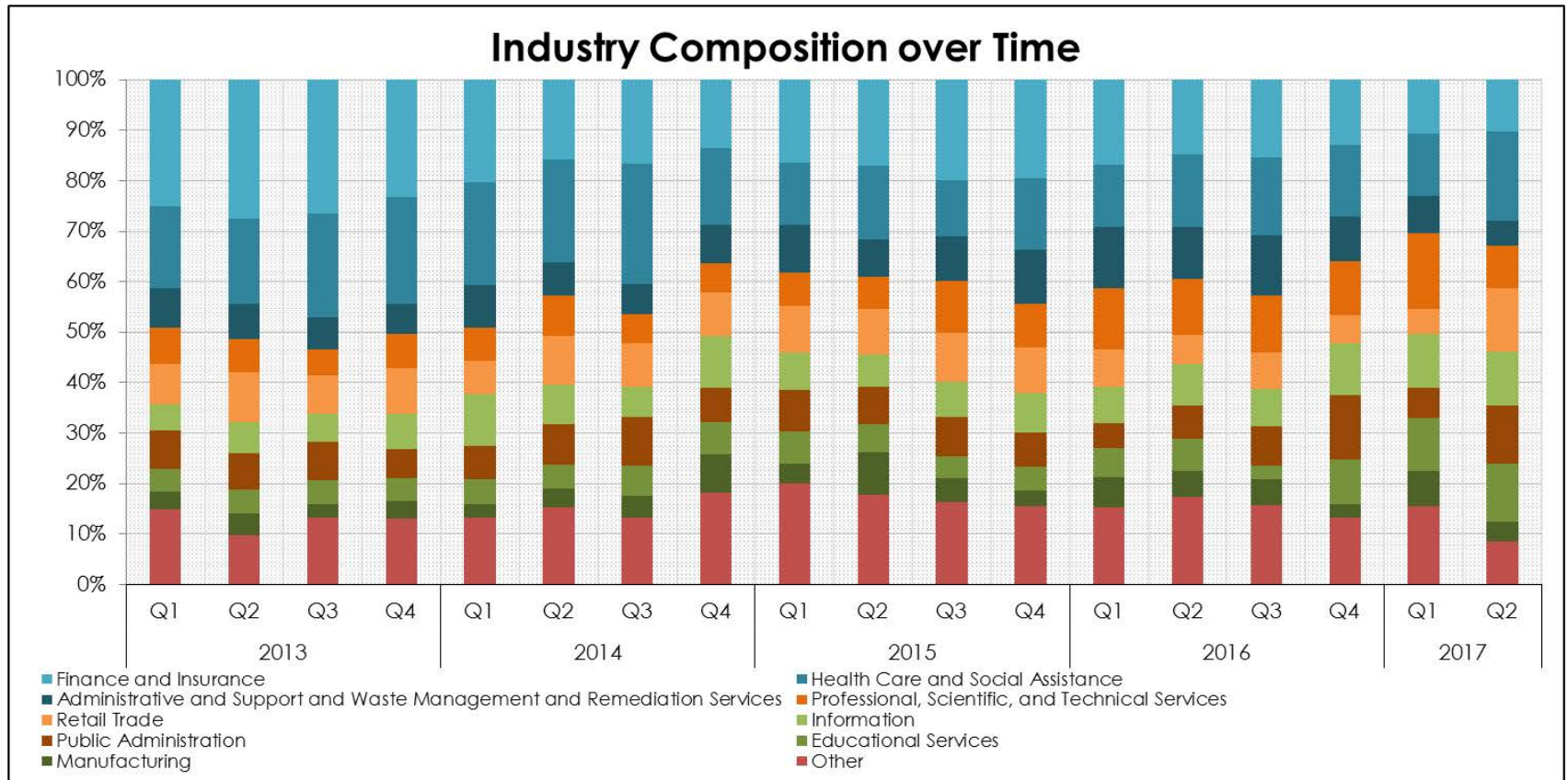
Industry Composition: Past 5 Years



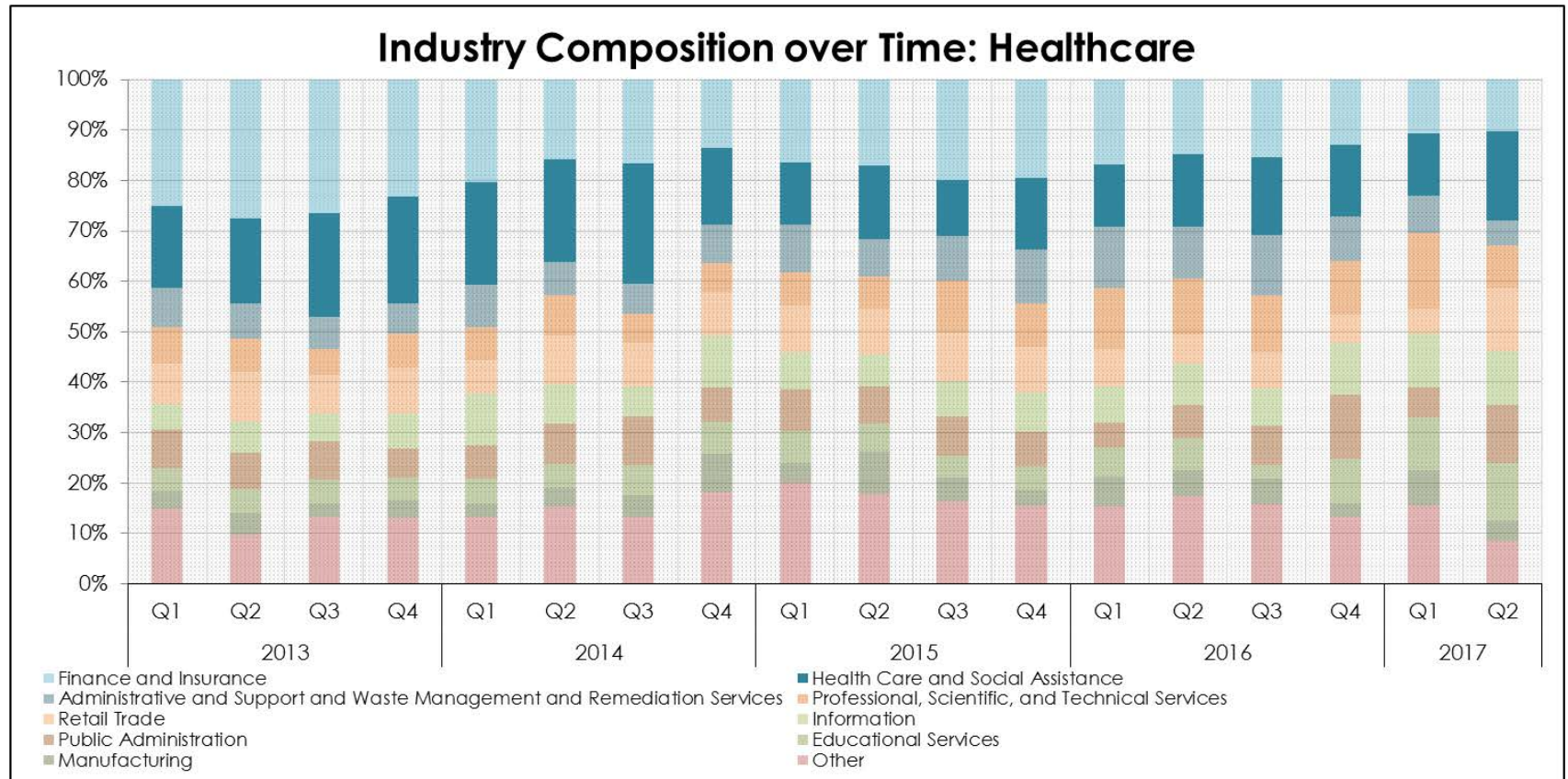
Industry Composition



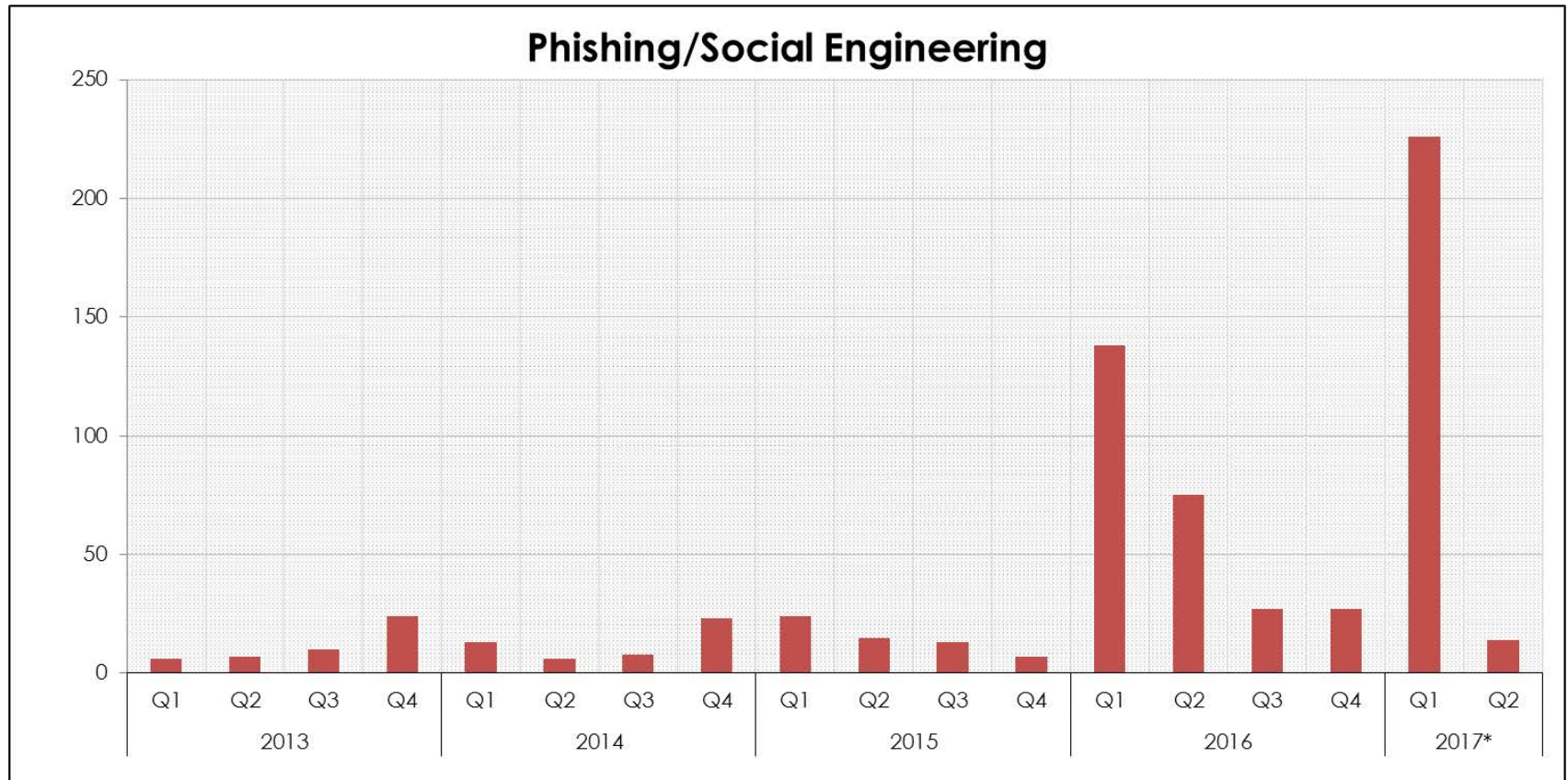
Industry Composition



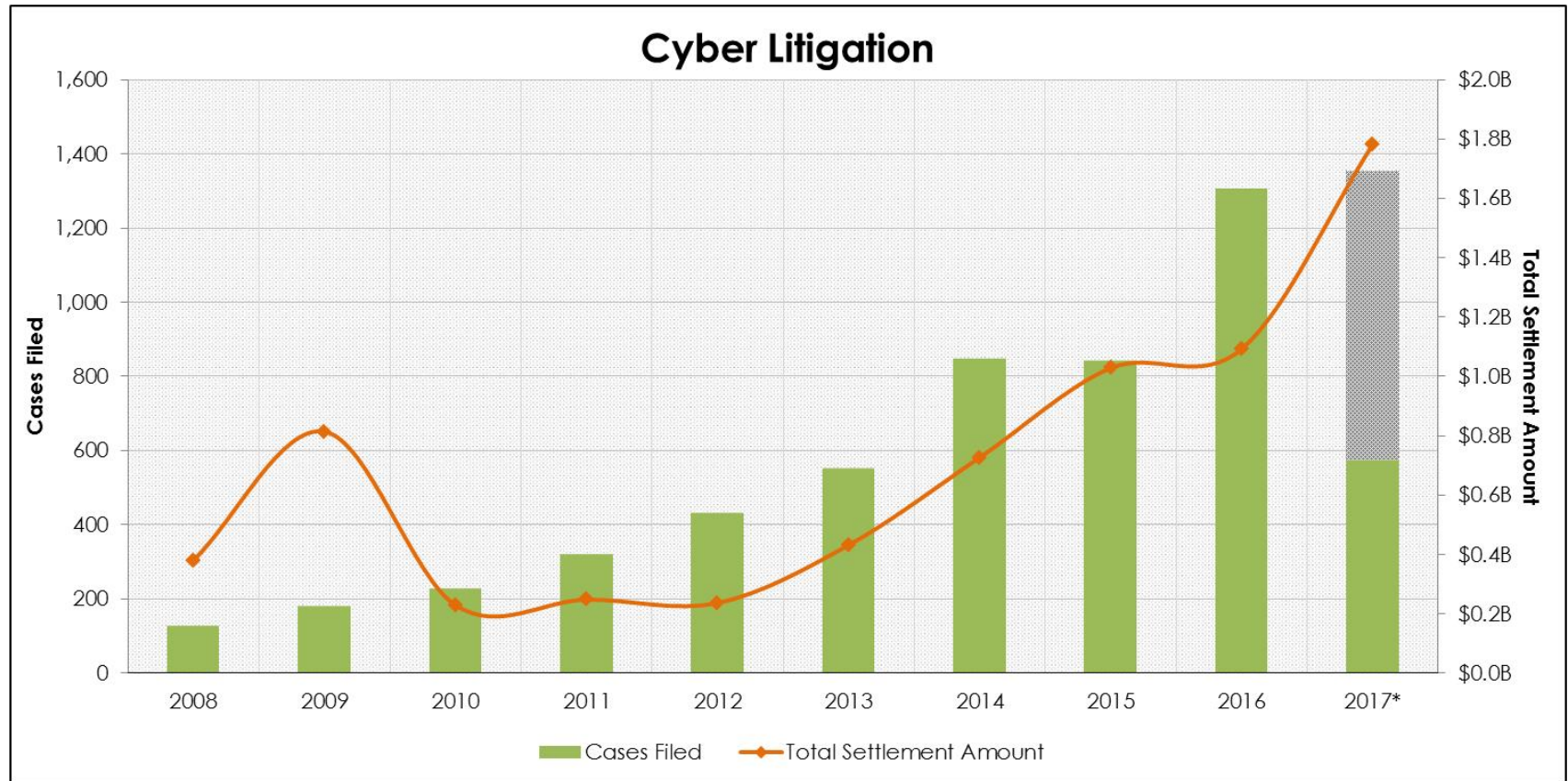
Industry Composition



● Social Engineering



Cyber Litigation



Q&A



Erin Ayers
Advisen



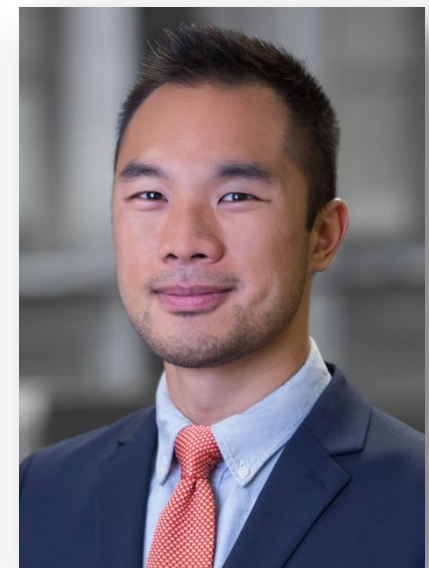
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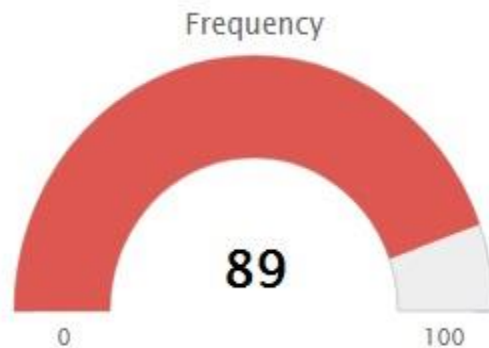


Aloysius Tan
Advisen

Coming up in Advisen Cyber...



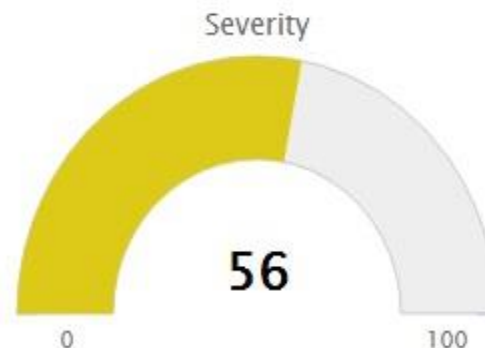
Frequency



The selected company's risk profile in terms of frequency is critical. Companies with a similar score tend to experience a high incidence of cyber events.

Highcharts.com

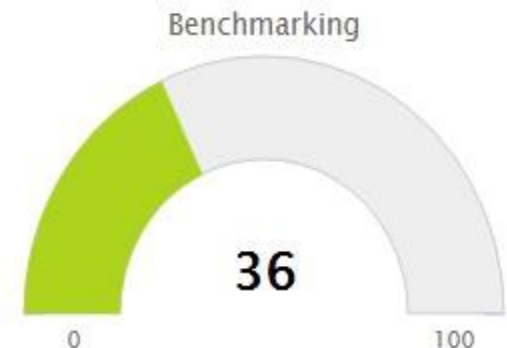
Severity



The selected company's risk profile in terms of severity is serious. Companies with a similar score tend to experience cyber events with a higher than average financial impact

Highcharts.com

Benchmark



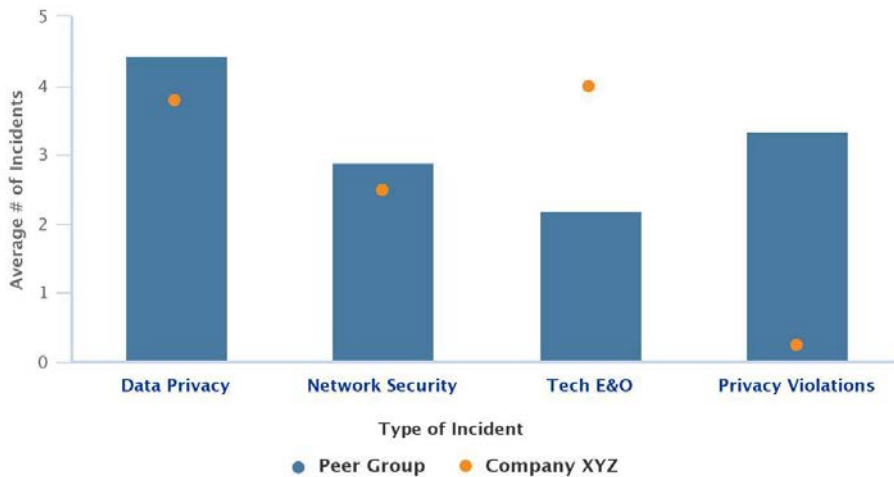
The selected company's risk profile in terms of its insurance coverage is moderate. Companies with a similar score tend to have coverage that is higher than average when compared to their peers.

Highcharts.com

Coming up in Advisen Cyber...

Peer Group Information - Case Type Families And Type of Loss

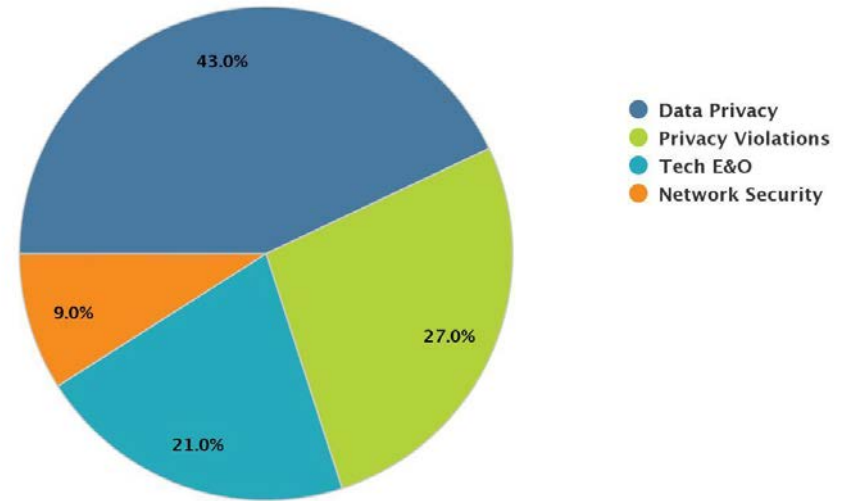
Construction / \$25M to < \$100M



Highcharts.com

The chart above looks at the types of cyber incidents and shows the average number of incidents experienced by the selected company in comparison to its peer group for each of these types. The types of cyber incidents have been grouped into four main categories, each of which can be further broken out into their respective components by clicking on the individual bars

Construction / \$25M to < \$100M



Highcharts.com

The chart above looks at the composition of the types of incidents experienced by the peer group of the selected company. The types of cyber incidents have been grouped into four main categories, each of which can be further broken out into their respective components by clicking on the individual slices

Coming up in Advisen Cyber...

Advisen Limit Distribution by Counts



Highcharts.com

The selected company's limit of \$5M puts it in the 90th percentile in relation to its peers

Peer Group Loss Distribution



Highcharts.com

The selected company's limit of \$3M will cover 50% of its potential losses based on the historical loss performance of its peer group. The median limit for the peer group is \$2M. The average loss amount in excess of the selected company's limit is \$7.5M and the largest known loss amount is \$9M



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Thank you, panelists!



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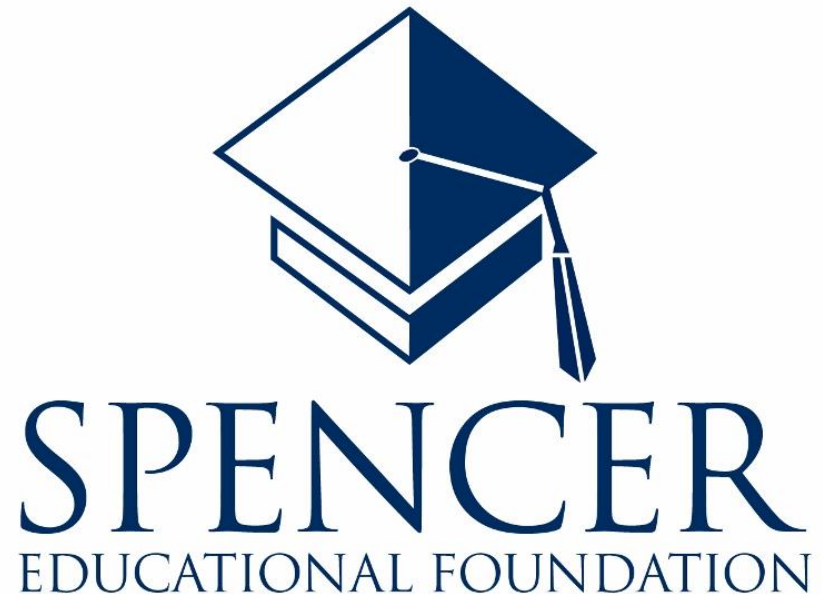
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