



Meeting the Challenges of Environmental Risks in International Construction

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Today's Moderator



David Bradford
President
Research & Editorial Division
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Today's Panelists



Andrea Nelson
Vice President of Risk Management
Manhattan Construction Company



Gerry Rojewski
Chief Underwriting Officer
ACE Environmental Risk



Bryan Weiss
Associate General Counsel
ACE North American Office of General Counsel



1) How would you characterize the opportunities for U.S. construction companies in other parts of the world?

David Bradford Advisen



Andrea Nelson

Manhattan Construction Company



Gerry Rojewski
ACE Environmental Risk



Bryan Weiss ACE North American Office of General Counsel



David Bradford Advisen

2) What are some examples of recent international environmental regulatory changes?



Andrea Nelson

Manhattan Construction Company



Gerry Rojewski ACE Environmental Risk



Bryan Weiss ACE North American Office of General Counsel



3) Should contractors be concerned about regulatory enforcement in the developing world?

David Bradford
Advisen



Andrea Nelson

Manhattan Construction Company



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of General Counsel



4) How can a contractor understand its environmental exposures in a foreign country before undertaking a project?

David Bradford
Advisen



Andrea Nelson

Manhattan Construction Company



Gerry Rojewski ACE Environmental Risk



Bryan Weiss ACE North American Office of General Counsel



David Bradford
Advisen



Andrea Nelson

Manhattan Construction Company

5) Is environmental insurance typically required outside the United States?



Gerry Rojewski
ACE Environmental Risk



Bryan WeissACE North American Office
of General Counsel



6) Will a company's U.S. environmental insurance policy provide coverage for claims outside the U.S.?

David Bradford
Advisen



Andrea Nelson

Manhattan Construction Company



Gerry Rojewski ACE Environmental Risk



Bryan WeissACE North American Office
of General Counsel



David Bradford Advisen

7) What are some of the key factors contractors and their brokers should focus on when matching environmental exposures with coverage outside the U.S.?



Andrea Nelson

Manhattan Construction Company



Gerry Rojewski ACE Environmental Risk



Bryan WeissACE North American Office
of General Counsel



David Bradford Advisen



Andrea Nelson

Manhattan Construction Company

8) What are the benefits of working with a global insurer?



Gerry Rojewski ACE Environmental Risk



Bryan WeissACE North American Office
of General Coun<u>sel</u>

Thank you to Today's Panelists



Andrea Nelson Vice President of Risk Management Manhattan Construction Company



Gerry Rojewski Chief Underwriting Officer ACE Environmental Risk



Bryan Weiss

Associate General Counsel

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